

SUCCESS TRACKER

WEEK OF: _____

	MON	TUE	WED	THUR	FRI	WEEKEND	WEEK TOTAL
Talk To's	1						60 (1 Point Each)
	2						
	3						
	4						
	5						
	6						
	7						
	8						
	9						
	10						
In Person	1						120 (5 Point Each)
	2						
	3						
	4						
Break	1						60 (10 Point Each)
Bread	2						—
Events Attended							60 (10 Point Each) —
Leads Generated							25 (5 Points Each) —
Hours Prospected							60 (10 Point Each) —
Thank You	1						60 (5 Points Each)
	2						—
Mailers							(50 Points Each) —
Contracts							300 (50 Points Each) —
Escrows							500 (100 Points Each) —
Closings							500 (250 Points) —
Potential Weekly Points							—